East End Arts is committed to building and enriching our community through the arts by way of education, support, advocacy, and inspiration.

2014 annual report
MESSAGE FROM THE PRESIDENT & EXECUTIVE DIRECTOR

East End Arts is pleased to report that 2014 was another successful year. We gauge success by whether EEA stayed true to its mission and whether we retained organization stability. But just as important, we examine the impact we have had on the people and communities we serve. Looking at our signature events both old and new, we are able to calculate that EEA successfully supported the creative needs of 3,500 artists and brought the arts to 27,000 people within the communities we serve. Did we succeed in “building and enriching our community through the arts by way of education, support, advocacy, and inspiration.” Yes, we absolutely did.

Kudos go to a Board of Directors that embraces the challenges of running a non-profit organization. Our Finance Committee effectively oversaw the fiscal integrity of East End Arts, guiding the organization towards sustainability. Our Education Committee worked to support the needs of the EEA School, with a vision of making classes available to all demographics. The Development Committee relentlessly pursued fund development. All this work speaks to the dedication of a Board of Directors and staff that not only has a passion for the value of the arts but also a commitment to the organization.

Special thanks are extended to our supporters and volunteers who help us help our communities. Our gala was the most financially successful fundraiser to date thanks to Içim and Mark Miller who graciously and generously accepted the role of honorees.

Our thanks to all for a job well done.

Jim Lennon, President
Patricia Drake Snyder, Executive Director
OUR MISSION
East End Arts is committed to building and enriching our community through the arts by way of education, support, advocacy, and inspiration.

OUR CORE VALUES
East End Arts believes that art in all its forms is vital to life and is committed to enabling artists and the community to affirm that conviction.

LEADERSHIP
COLLABORATION
ACCESS
EDUCATION

2013-14 COLLABORATIONS INCLUDE:

- 73 Main (Arts Mean Business, September 2013)
- A Lure (7th Annual Winterfest, 2014)
- aMano (7th Annual Winterfest, 2014)
- Baiting Hollow Farm Vineyard (7th Annual Winterfest, 2014)
- Barth’s Drug Store (JumpStART, 2014)
- Bay Street Theater (7th Annual Winterfest, 2014)
- Bedell Cellars (7th Annual Winterfest, 2014)
- Blue Duck Bakery (JumpStART, 2014)
- Clovis Point (7th Annual Winterfest, 2014)
- Coffee Pot Cellars (7th Annual Winterfest, 2014)
- Desmond’s at the Inn and Spa at East Wind (7th Annual Winterfest, 2014)
- Diliberto Winery (7th Annual Winterfest, 2014)
- Duck Walk Vineyards (7th Annual Winterfest, 2014)
- East End Disability Associates, Inc. (JumpStART, 2014)
- Eastern Long Island Executives (Arts Mean Business, September 2013)
- First Congressional District High School Art Exhibition (May 2014)
- Friendship Baptist Church (27th Annual Harvest Gospel Concert Series, November 2013)
- Greenport Harbor Brewing Company (Arts Mean Business, September 2013)
- Heritage Auctions (Appraisal Day, October 2013; ARTworks Gala, May 2014)
- Hotel Indigo East End (7th Annual Winterfest, 2014)
- Jamesport Manor Inn (Rosalie Dimon Gallery Art Shows, year-round)
- Jamesport Vineyards (7th Annual Winterfest, 2014)
- Jason’s Vineyard (7th Annual Winterfest, 2014)
- John Coltrane Home Foundation (The Coltrane Legacy Project, 2014)
- Long Island Convention & Visitors Bureau (7th Annual Winterfest, 2014)
- Long Island Science Center (18th Annual Community Mosaic Street Painting Festival, May 2014)
- Long Island Wine Council (7th Annual Winterfest, 2014)
- Longwood High School (Teeny Awards Ceremony, June 2014)
- Macari Vineyards (7th Annual Winterfest, 2014)
- Macaroni Kid (18th Annual Community Mosaic Street Painting Festival, May 2014)
- Martha Clara Vineyards (Arts Mean Business, September 2013; 7th Annual Winterfest, 2014; JumpStART, 2014)
- Mattituck Presbyterian Church (27th Annual Harvest Gospel Concert Series, November 2013)
- Music Together (18th Annual Community Mosaic Street Painting Festival, May 2014)
- New York State Council on the Arts (NYSCA) (Arts Mean Business, September 2013; Grant Opportunities Workshop, February 2014)
- North Fork Community Theater (Is Broadway Calling? Panel Discussions with Theatre Professionals, January 2014)
- Osprey’s Dominion Vineyard (7th Annual Winterfest, 2014)
- Palmer Vineyards (7th Annual Winterfest, 2014)
- Peconic Ballet Theatre (18th Annual Community Mosaic Street Painting Festival, May 2014; JumpStART, 2014)
- Peconic Bay Medical Center (Shadow Exhibit, Spring 2014; JumpStART, 2014)
- Peconic Landing (North Fork Premiere Indie Film Showcase, 2014)
- Pellegrini Vineyards (7th Annual Winterfest, 2014)
- Perlman Music Program (East End Arts Student Orchestra Open Rehearsal with Itzhak Perlman, Summer 2014)
- Peter Marcelle Project, Southampton (3rd Annual National Show: The Creative Process, Summer 2014)

MORE NEXT PAGE
2013-2014 COLLABORATIONS

CONTINUED

• Raphael (7th Annual Winterfest, 2014)
• Remsenburg Academy (Here Comes the Sun Invitational Art Show, May 2014)
• Riverhead Central School District (JumpstART, 2014)
• Riverhead Chamber of Commerce (Arts Mean Business, September 2013)
• Riverhead Free Library (JumpstART, 2014)
• Riverhead Restaurants & Businesses (JumpstART, 2014)
• Riverhead Town Hall (Art Shows, year-round)
• Riverhead Townscape (JumpstART, 2014)
• Rothman Department Store (Arts Mean Business, September 2013)
• Sannino Bella Vita Vineyards (7th Annual Winterfest, 2014)
• Sea Star Ballroom (Appraisal Day, October 2013)
• Sheldon Gordon, Riverhead Enterprise (JumpstART, 2014)
• Sherwood House (7th Annual Winterfest, 2014)
• Southampton Cultural Center (Is Broadway Calling? Panel Discussions with Theatre Professionals, November 2013; 27th Annual Harvest Gospel Concert Series, November 2013)
• Sparkling Pointe (7th Annual Winterfest, 2014)
• Suffolk County Community College Eastern Campus (Music Masters Fellowship, Fall 2013)
• Suffolk County Department of Economic Development (Arts Mean Business, September 2013; 7th Annual Winterfest, 2014)
• Suffolk County National Bank (JumpstART, 2014)
• Suffolk Theater (Arts Mean Business, September 2013; Winterfest Kickoff Event, January 2014; 7th Annual Winterfest, 2014; Grant Opportunities Workshop, February 2014; JumpstART, 2014)
• The Actors Fund (Navigating Healthcare Reform Workshop, March 2014)
• The Riverhead Project (Arts Mean Business, September 2013; 7th Annual Winterfest, 2014)
• The Small Business Assistance Program, a program of the Community Service Society (Navigating Healthcare Reform Workshop, March 2014)
• Waters Crest Winery (7th Annual Winterfest, 2014)
• Workshops and Seminars Group (Navigating Healthcare Reform Workshop, March 2014)

PROGRAM HIGHLIGHTS

Music Masters Fellowship Program: String Ensemble led by Nico Olarte-Hayes – Fall 2013
This intensive, tuition-free, nine-week workshop allowed a select group of nine promising high school student musicians to learn from professional cellist and conductor, Nico Olarte-Hayes. This program was created with the goal of providing local students with one-on-one learning opportunities with masters in the music field, and to encourage student pursuit of post-graduate education. Sponsored by İçim and Mark Miller.

Arts Mean Business – September 12, 2013
We invited business owners, artists, local government, arts organizations, community leaders, nonprofit organizations, and community members to this arts and business forum with a keynote presentation by Michelle Isabelle-Stark, Director of Film & Cultural Affairs for Suffolk County Department of Economic Development on “Destination Downtown.” A panel discussion followed with notable arts and business leaders demonstrating the value of partnering with the arts to strengthen the economic vitality of Long Island. Sponsored by the Long Island Community Foundation.
Is Broadway Calling? Teeny Awards Presents Panel Discussions with Theatre Professionals – Winter 2013-14
A series of two special panel discussions as part of the Teeny Awards program, where East End Arts welcomed theatre professionals for informal panel discussions addressing key questions that students, young professionals and theatre enthusiasts have regarding a career in theatre. Moderated by Broadway producer Thomas Joseph Farrell.

A beloved tradition that brings community members together by sharing the joy of music from the soul! Sponsored by Suffolk County Legislator Jay Schneiderman, Riverhead Building Supply and Suffolk County National Bank.

Annual Holiday Gift Boutique in the East End Arts Gallery – December 2013

Appraisal Day – October 12, 2013
Community members brought in their treasures and favorite family heirlooms for an appraisal by Heritage Auctions of New York, Dallas, Beverly Hills, Paris, and Geneva. Event space provided by the Sea Star Ballroom.

THANK YOU VOLUNTEER PHOTOGRAPHERS:
Natalia Clarke
Anahi DeCanio
Hollye Gilbride
Jon Holderer
Tom Kochie
Jim Lennon
Dennis McKeever
Pat Rodgers
Lenny Stucker
Kevin Wood
Joan Wozniak
Richard Wozniak
Beth Young

MORE NEXT PAGE
7th Annual Winterfest
Live on the Vine –
February & March 2014
The East End of Long Island was in full swing for six weeks through February and March with over 100 live performances including Grammy Award-winning and -nominated artists. In 2014, the music festival expanded the overall musical selection to encompass talented performers in jazz, blues, soul, rock, and country. This music festival is a project of East End Arts, Long Island Wine Council, Long Island Convention and Visitors Bureau, and Suffolk County Department of Economic Development. Sponsored by Suffolk County National Bank, with additional grant funding by the New York State Regional Economic Development and Suffolk County Legislator Al Krupski.

Free Workshops for Artists: Grant Opportunities & Healthcare – Winter 2014
A series of two free workshops offering resources for artists: (1) “Every Artist Insured: Navigating Healthcare Reform”, presented by The Small Business Assistance Program, The Actors Fund and Workshops and Seminars Group; and (2) "In Conversation with NYSCA Executive Director Lisa Robb" about grant opportunities, presented by NYSCA.

12th Annual Teeny Awards Ceremony – June 8, 2014
Celebrating excellence in high school theatre programs across the East End! Sponsored by Suffolk County National Bank and Riverhead Toyota.
ARTworks Spring Gala – May 17, 2014
This high-profile event celebrated the future of the arts on the East End, honoring long-time supporters İçim & Mark Miller of Miller Environmental Group at the Sea Star Ballroom in Riverhead. Funds raised directly supported EEA scholarships, programs and services. Sponsored by The Miller Family, Denise & Jim Martin, Cruso Associates, Inc., The Salice Family, Eastern Long Island Hospital, BNY Mellon Wealth Management, The Graham Corporation, Mona & Jim Lennon, Mattituck Environmental Services, Peconic Landing, Randive, Inc. of New Jersey, and Suffolk County National Bank.

PROGRAM HIGHLIGHTS

Here Comes the Sun Exhibition – May 2014
East End Arts and the Remsenburg Academy celebrated everything treasured about summer on the East End at this Invitational Art Show at the Remsenburg Academy, featuring five exceptional East End Arts member artists: Lucille Berril Paulsen, Linda Capello, Michael McLaughlin, Jonathan Pearlman and Leo Revi.

MORE NEXT PAGE
18th Annual Community Mosaic Street Painting Festival – May 25, 2014
This day-long celebration of the arts featured live music, a fine artisan & craft fair, gourmet food trucks, and children’s activities, all centering around the art of street painting on Main Street, Riverhead. Funds raised directly supported EEA scholarships. Sponsored by BNB.

Perlman Music Program Collaboration – Summer 2014
For the third consecutive year, East End Arts assembled a group of East End string students to participate in an open rehearsal with internationally acclaimed violin virtuoso and conductor Itzhak Perlman, alongside the students of the prestigious Perlman Music Program’s student orchestra. Sponsored by Icim and Mark Miller.

National Art Show: The Creative Process – Summer 2014
Our third annual international art competition and exhibit had 494 entries from across the country and as far away as the UK, with 43 selected for inclusion in the exhibition. Through this show EEA provided artists, both locally and internationally, the opportunity to exhibit in a nationally recognized show with judges of formidable stature, and the winner gained visibility with esteemed galleries.
JumpstART Professional Development Program & Public Arts Event – Culminated August 8, 2014

JumpstART is an intensive professional development curriculum for artists of all disciplines dedicated to the business side of art. 15 artists were chosen to participate out of 36 applications submitted for the pilot program; with 14 public arts projects unveiled at the event on August 8, 2014, including murals, poetry, performances, live music, dance, and art installation. Sponsored by Long Island Community Foundation and Suffolk County Department of Economic Development.

Artisan Showcases in the Gallery
This series of free demonstrations and artisan trunk shows featured member artists and craftspeople sharing their craft and process with the public. Featured artisans included: Debbie Tierney (linocut), Mary Anne Huntington (jewelry), Jo Packard (one-stroke painting), Hannah Ritter (Pysanky eggs), and Justine Moody (felting).

Scholarship Program
15% of students at the East End Arts School are provided scholarships to pursue their form of artistic expression in art, music, and theater. Scholarships for music are made possible by the New York State Council on the Arts, the Town of Southampton, and by private donors.
THANK YOU TO OUR SPONSORS...

LEADERSHIP CIRCLE
Special thanks to sustaining supporters of our mission to build and enrich our community through the arts by way of education, support, advocacy, and inspiration.

Support of $25,000 and above
Empire State Development
Knapp Swezey Foundation
İçim & Mark Miller
New York State Council on the Arts
Suffolk County Department of Economic Development
Suffolk County National Bank

Support of $10,000 - $24,999
Bridgehampton National Bank
The Corey Foundation
Ivy Acres
Marion & Bob Jones
Long Island Community Foundation
Denise & Jim Martin
Suffolk County Legislator Al Krupski (1st District)

Support of $5,000 - $9,999
Brown’s Fiat of Patchogue
Eastern Long Island Hospital
Charles Salice
Suffolk County Legislator Jay Schneiderman (2nd District)

Support of $1,000 - $4,999
Anonymous
Dominic Antignano
Astoria Bank
Barth’s Pharmacy

Dorothy Berks
Christine & Randall Blank
BNY Mellon Wealth Management
Burger Construction
Ellen & Doug Ciampa
Aspasia Comnas
Connie & Paul Connor
Creative Environmental Design
Cruso Associates
Patricia A. B. & Thomas F. Cruso
Empire National Bank
MaryAnn & Shaike Gordon
The Graham Corporation
Honda Motorcycles of Riverhead
Hotel Indigo
Gloria Kaylie
Kinloch Consulting Group, Inc.
Mona & Jim Lennon
Grace & Rebecca Lukachinski
Mary Ann & Joseph Martorano
Mattituck Environmental Services
Meridian Property Services
Diane Murray
New York State Assemblyman Fred Thiele
OMDUSA, LLC
Peconic Bay Medical Center
Peconic Landing
Progressive Pipeline Mgmt., Randive, Inc. of New Jersey
Richmond Realty Corp
Riverhead Building Supply
Riverhead Business Improvement District
Riverhead Toyota
Sea Tow Services International
Annika & Stephen Shapiro
Tanger Outlet Centers
Town of Southampton, Department of Human Services
Toyota Dealer Match Program

Twomey, Latham, Shea, Kelly, Dubin & Quartaro
Woolworth Revitalization, LLC

In Kind Support
of $25,000 and above
Times Review Newsgroup

In Kind Support
of $1,000 - $24,999
Amagansett Wine and Spirit
Dorothy Berks
Bulldog Graphic Solutions
Nicholas Dawes
Farm Country Kitchen
Hamptons Art Hub
Hamptons Magazine
Ed Haugevik
Hotel Indigo
Ivy Acres
Jim Lennon Photography
Jane Kirkwood
Long Island Spirits
Martha Clara Vineyards, LLC
Michael McLaughlin
Miller’s Launch
Owen Morrel
Motosport Brokerage, Inc.
North Fork Restaurant Group
The Perlman Music Program
Pine Barrens Printing
Jake Rajs
Splish Splash Water Park
Dean Terchunian
Town & Country
Hans Van De Bovenkamp
Yankee Entertainment & Sports Network, LLC

You
FINANCIAL REPORT

Sources of Public Support and Revenue

Key Financial Highlights for Fiscal Year 2014
September 1, 2013 – August 31, 2014

Financial Highlights:
- Net funds raised at our third annual ARTworks Spring Gala increased 190% when compared to the funds raised during the previous year’s Gala. This high profile event celebrated the future of the arts on the East End, honoring long-time supporters Içim & Mark Miller of Miller Environmental Group.
- Awarded $262,000 grant funds from Regional Economic Development Council (REDC) to expand Winterfest Live on the Vine music festival.
- An anonymous donor generously offered to match all donations dollar-for-dollar up to $10,000 during a week-long period in May 2014. We reached this goal and raised $20,000 with this special opportunity.
- Increase in corporate contributions of 39% over the previous fiscal year.
- Increase in tuition of 9% over the previous fiscal year.
- Estimated value of 861 total volunteer hours is $12,915 (calculated at $15 per hour).

REVENUE

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<td>Contributions &amp; Fundraising</td>
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<td>Membership Dues</td>
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<td>Ticket Sales</td>
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<td>Sales &amp; Other</td>
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<td><strong>Total</strong></td>
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EXPENSES

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<td>Membership Dues</td>
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<td>Ticket Sales</td>
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<tr>
<td>Sales &amp; Other</td>
<td>8,215</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>1,102,560</strong></td>
</tr>
</tbody>
</table>

Help East End Arts continue to grow!
- Tell one new person about EEA this year.
- Send us a note about how involvement with EEA has touched your life.
- Connect with us on social media channels like Facebook, Twitter and Instagram.
- Consider a first-time financial gift or an increase in your giving this year.

Volunteerism is one of the key foundations of East End Arts – without it, we wouldn’t be able to impact the community the way we do.
East End Arts is a member of:
- Americans for the Arts
- Long Island Convention and Visitors Bureau
- New York Multi-Arts Centers
- National Guild for Community Arts Education
- Riverhead Chamber of Commerce
- Westhampton Beach Chamber of Commerce

East End Arts is represented on:
- Embracing Our Differences Project
- First Congressional Education Advisory Board
- New York State Path Through History Workgroup
- Board of Directors, Riverhead Chamber of Commerce
- Rotary Club of Riverhead
- Suffolk County Cultural Advisory Board

The programs offered by the East End Arts Council are made possible with public funds from the New York State Council on the Arts, a state agency.

Website: www.eastendarts.org

@EastEndArts