

east
end
arts

2017 Annual Report

East End Arts is committed to building and enriching our community through the arts by way of education, support, advocacy, and inspiration.

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MESSAGE FROM THE PRESIDENT AND EXECUTIVE DIRECTOR

As we worked through this fiscal year, it became increasingly clear the Board of Directors and Executive Director had to undertake a financial review and realignment of our programming and operations. To that end, several steps were underway in the second half of this fiscal year and are expected to continue into next: fundraising efforts are focusing on the support of specific events and programs; expense management controls have been put into place reducing annual expenses by nearly \$200,000; and operating overhead and staff expenses are regularly reviewed and carefully allocated across operations resulting in programs or events with inadequate funding being cut from planning. Our goal is to align fiscal management, programming and operations to ensure the sustainability for East End Arts for another 45 years.

While we were cutting back, we were still taking every opportunity to move forward. We had the grand opening of the Jesse F. Sherman Recording Studio with funds gratefully accepted from the Joel Foundation, providing musicians, storytellers and poets a place to record their sessions. We initiated a partnership with the Southampton Cultural Center, giving East End Arts another satellite gallery location. We also participated in the groundbreaking ceremony for Peconic Crossing, another East End Arts partnership that will provide apartments for artists. The Artist Circle also took shape: an in depth discussion with artists about their career needs. And we were recognized for the work we do. East End Arts received the Claire Friedlander Rising Star Arts & Culture Imagine Award as one of Long Island's most effective and innovative nonprofit organizations.



We are particularly grateful this year for the committed support and collaboration of students, families, staff, volunteers, members, donors, and sponsors. Together, we build community through the arts.

Sincerely,
John McLane, President
Patricia Drake Snyder, Executive Director

THANK YOU TO OUR SPONSORS...

Special thanks to sustaining supporters of our mission to build and enrich our community through the arts by way of education, support, advocacy, and inspiration.

LEADERSHIP CIRCLE September 1, 2016 – August 31, 2017

Annual Support of \$25,000 and above

Bank of America
Içim & Mark Miller
New York State Council
on the Arts
Suffolk County
Department of
Economic Development

Annual Support of \$10,000 - \$24,999

Bridgehampton
National Bank
Campolo, Middleton &
McCormick, LLP
The Joel Foundation
Knapp Swezey
Foundation
Peconic Landing
Robert Richard & Family
Suffolk County Legislator,
Al Krupski

Annual Support of \$5,000 - \$9,999

AARP Long Island
Frederic Cohen / The
Linda Rie Cohen Fund
The Corey Foundation
Empire National Bank
Olivia & Harlan Fischer
Claire Friedlander
Family Foundation
Lisa & Richard Israel
Jeanne Kelley
Mona & Jim Lennon
Grace & Rebecca Luk-
achinski
Eileen McGuire &
John McLane
People's United Bank
Michele & Victor Seitles

Annual Support of \$1,000 - \$4,999

Anonymous
Dominic Antignano
Lisa Azzato
Judy & Barry Barth
Anthony Cardona

Joanna Paulsen &
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Conifer Realty, LLC
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Toni Hoverkamp
Jaral East End Hotel Corp
The Jim and Nada
Greenfield Family
Charitable Fund
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Eileen & David Kapell
The Kess Foundation, Inc.
Andrea & Ron Klausner
Leo S. Walsh Foundation
Long Island Game Farm
Macy's, Inc.
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Joseph Martorano
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Cathy Albert & Enzo
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Center - Northwell Health
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Annika & Stephen Shapiro
Barbara & James Smith
Teachers Federal Credit
Union (TFCU)
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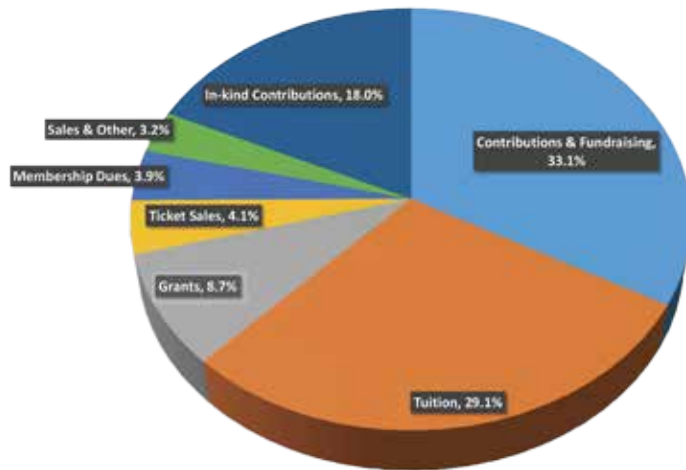
In-Kind Support of \$1,000 and above

Dan's Papers
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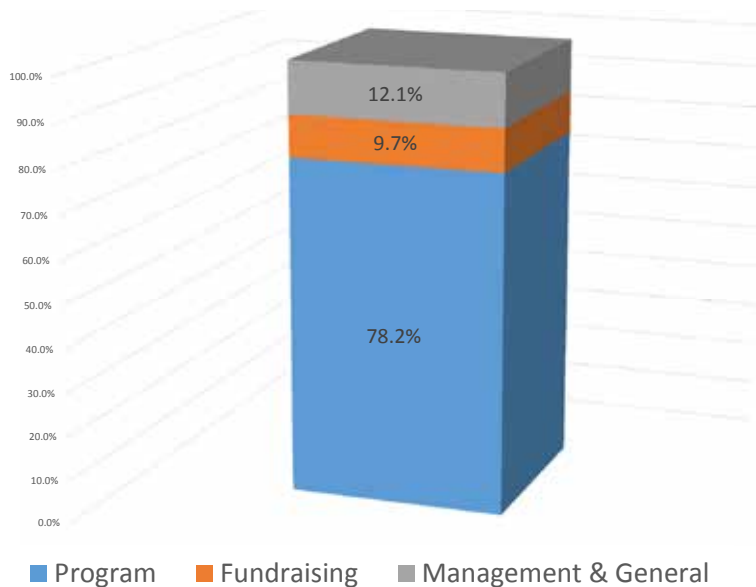
FINANCIAL REPORT

September 1, 2016 – August 31, 2017

REVENUE



EXPENSES



VOLUNTEERS OF THE YEAR

JOHN McLANE

PAM NORMANDEAU

STEVEN SCHREIBER

Volunteerism is one of the key foundations of East End Arts, without it, we wouldn't be able to impact the community the way we do.

During this fiscal year, we had a total of 458 volunteer hours! Thank you, volunteers!

HELP EAST END ARTS CONTINUE TO GROW!

- Tell at least one new person about EEA this year.
- Send us a note about how involvement with EEA has impacted your life.
- Connect with us on social media channels like Facebook, Twitter and Instagram.
- Consider a first-time financial gift or an increase in your giving this year.
- Volunteer your time at an event, on a project, or on a committee... and bring a friend to join you!

REVENUE	2016	2017
Contributions & Fundraising	329,272	283,568
Tuition	267,654	249,176
Grants	171,266	74,467
Ticket Sales	66,510	34,870
Membership Dues	40,058	33,452
Sales & Other	10,016	27,358
In-kind Contributions	173,103	154,608
Total	\$1,057,879	\$857,499
EXPENSES		
Program	884,697	756,524
Fundraising	103,306	94,366
Management & General	174,229	117,104
Total	\$1,162,232	\$967,995

We are proud to report that expenses associated with the arts programs, educational center, member services, and cultural tourism represented 78% of total expenses spent by East End Arts.

As reported in the fiscal year 2017 audited financial statements by Nawrocki Smith for September 1, 2016 through August 31, 2017.



GALLERY & ADMINISTRATION

133 East Main Street
Riverhead, NY 11901
Ph: 631-727-0900
F: 631-727-0966

SCHOOL OF THE ARTS

141 East Main Street
Riverhead, NY 11901
Ph: 631-369-2171
F: 631-208-1877
eastendarts.org



The programs offered by East End Arts are made possible with public funds from the New York State Council on the Arts, a state agency.

PROGRAM HIGHLIGHTS



ARTworks Spring Gala



NEW Recording Studio



15th Annual Teeny Awards



Community Concerts



Music by the Bedside



30th Annual Harvest Gospel Concert Series



East End Arts School Visual Arts Programs



East End Arts School Music Programs



East End Arts Gallery Exhibitions



21st Annual Community Mosaic Street Painting Festival

NEW Art Barre: Dance, Music, Visual Arts, Wine Event Series with Peconic Ballet Theatre



Music Masters Mentorship Program with Bakithi Kumalo



10th Annual Winterfest Live on the Vine Music Festival



NEW East End Arts School music offerings expanded to South Fork satellite location at the Bridgehampton Child Care & Recreational Center - September 2016

Off-site Gallery Spaces: Rosalie Dimon Gallery, Riverhead Town Hall Gallery, Southampton Cultural Center Exhibitions, The Gallery at Borghese Vineyard, Greenport Theater Gallery, Peconic Landing



6th Annual East End Arts Student Orchestra & Perlman Music Program

Additional Program Highlights

- Artist-in-Residence: Anne Alexander, sculptor from Maine
- 6th Annual National Art Competition & Exhibit: Playing with Perspective
- NEW Art Talk Series "One Painting - One Artist - And The Creative Mind" with Artist Jonathan Pearlman & Good Ground Yoga
- Portfolio Review for Working Artists with Amy Worth & John Stefanik
- Scholarship Program – 20% of students at the East End Arts School are provided scholarships to pursue their form of artistic expression in art, music, and theater

AWARDS



Long Island Imagine Awards: Arts & Culture Award Winner

THANK YOU TO ALL OF OUR VOLUNTEER PHOTOGRAPHERS:

- Rebecca Canese
- Natalia Clarke
- Jon Holderer
- Jim Lennon
- Katherine Liepe-Levinson
- Dennis McKeever
- Alex Quiros
- Lenny Stucker
- Diane Woodcheke
- Joan Wozniak
- Richard Wozniak